Message Text

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51

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 USIA-15 DOTE-00 EUR-12 /041 W

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R 210700Z MAR 75

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC 1789

USDOC WASHDC

INFO AMEMBASSY LAGOS

AMEMBASSY LUSAKA

AMEMBASSY GABARONE

AMEMBASSY NAIROBI

AMCONSUL LUBUMBASHI

UNCLAS KINSHASA 2335

COMMERCE FOR SOCKS/FIEDLER

E.O. 11652: N/A TAGS: BEXP, CG

SUBJ: RAILWAY EQUIPMENT TRADE MISSION

REF: KINSHASA A-47, LAGOS 2458, LAGOS 2408 KINSHASA 2091

- 1. LAGOS-KINSHASA CONNECTION VIA NAIROBI WORKED SMOOTHLY. MILLER PERSONALLY CONFIRMED RESERVATIONS OF THIRTEEN (13) SINGLES WITH INTERCONTINENTAL SALES MANAGER EPSOM.
- 2. MILLER MET WITH E/C COUNSELOR EDDY ON SATURDAY. EDDY PROPOSED CONTACTING APPROPRIATE OFFICIALS IN EAST AFRICAN RAILWAYS AND HARBOURS AND KENYAN RAILROADS IN REGARD TO MEETING WITH MISSION MEMBERS. IF INTEREST DEVELOPS, EDDY WILL ARRANGE FOR SMALL RECEPTION AT HIS RESIDENCE ON SATURDAY EVENING, APR 12; RECEPTION WOULD BE FUNDED BY EMBASSY/EDDY AND NOT BY MISSION TREASURY.
- 3. EMBASSY NAIROBI WILL ASSIST WITH AIRPORT DEPARTURE EARLY SUNDAY MORNING. BUSSES EASILY AVAILABLE FOR DRIVE FROM AIRPORT TO HOTEL UPON ARRIVAL PANAM FLT FRIDAY NIGHT. COST OF BUS IS 10 KENYAN SHILLINGS (\$1.40). BANK IN AIRPORT OPEN UNTIL 12:30 AM (PANAM FLIGHT MAY ARRIVE LATE). THERE IS AN AIRPORT DEPARTURE TAX OF 20 UNCLASSIFIED

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SHILLINGS (\$2.80). NO KENYAN MONEY MAY BE TAKEN OUT OF THE COUN-

TRY. BANK AT AIRPORT DOES NOT OPEN UNTIL 8:00 AM ON SUNDAY. ONCE TRAVELER PASSES THROUGH CUSTOMS, NO MEANS OF EXCHANGE AVAILABLE, DUTY FREE SHOPS ACCEPT ONLY FOREIGN (NON-KENYAN) CURRENCIES. BARCLAYS BANK IN INTERCON OPEN SAT AM UNTIL 11 AM. EXCHANGE RATE BETTER FOR TRAVELLERS CHECKS THAN FOR US RESERVE NOTES.

- 4. INTERCON RESERVATIONS CONFIRMED KINSHASA FOR MISSION MEMBERS SINGLES, DIRECTOR SUITE, AND INFORMATION CENTER. COSTS ITEMIZED IN BUDGET (SEE PARA 11). BIC WILL BE STAFFED BY EXPATRIATE SECRETARY. INTERPRETERS WILL BE AVAILABLE FOR THOSE NON-FRENCH SPEAKING MISSION MEMBERS.
- 5. EMBASSY EXPEDITER DIBALE WILL ASSIST MISSION'S ARRIVAL SUNDAY. EMBASSY WILL ARRANGE GROUP TRANSFER TO HOTEL ON SUNDAY AND TO AIR-PORT FOR ONWARD FLIGHT ON WEDNESDAY
- 6. POST BRIEFING SCHEDULED FOR MONDAY MORNING AND AMBASSADOR WILL HOST RECEPTION THAT EVENING AT HIS RESIDENCE.
- 7. POST PLANNING TO HAVE KEY OFFICIALS OF MINISTRY OF TRANSPORT AS WELL AS TECHNICAL PERSONNEL ADDRESS MISSION AS A GROUP ON ZAIRE'S OVERALL RAIL PLANS. POST ALSO WORKING TO SET UP APPROPRIATE BRIEFING AND CONTACTS WITH SNCZ (SEE REFAIR). SINCE NEW ENTITY NOT YET FULLY FUNCTIONING, SUPPLEMENTARY MEETINGS WILL BE ARRANGED ON MONDAY WITH OFFICIALS OF THOSE RAIL LINES CONTROLLED BY ONATRA (OFFICE OF NATIONAL TRANSPORT), I.E. THE KINSHASA-MATADI, KISANDANI-UBUNDU AND BOMA-TCHELA LINES OR WITH OFFICES IN KINSHASA IE THE BOMBA-MUNGBERE (CVZ) LINE.
- 8. INDIVIDUAL MISSION MEMBERS' APPOINTMENTS WILL BE SCHEDULED FOR 8 TO 12 AND FOR 2 TO 5 ON TUESDAY. THAT EVENING WILL BE FREE. WEDNESDAY MORNING FREE EITHER FOR FOLLOW-UP CALLS OR RAIL VISITS AS PROGRAM DEVELOPS.
- 9. PRINTING: AS OF TUESDAY, MAR 18, NO MATERIAL HAS ARRIVED FROM COMMERCE NEITHER MISSION JACKETS, BROCHURE COPY, NOR COMPANY CATALOGS. MILLER PROCEEDING WITH PRINTING ARRANGEMENTS AS FOLLOWS: BROCHURES WILL BE PRINTED WITHOUT PICTURES SINCE THESE HAVE NOT ARRIVED AND PRINTING CAN NOT BE DELAYED FURTHER IF LAGOS IS TO RECEIVE BROCHURES IN TIME TO HAVE THEM BE OF ANY USE PRIOR TO UNCLASSIFIED

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MISSION'S ARRIVAL. SHOULD PHOTOS ARRIVE BEFORE GALLEY PROOFS GO FOR FINAL PRINTING, PHOTOS MAY BE INSERTED AT THAT TIME. ZAIRIAN FIRM OF CONCORDIA IS ONLY FIRM MILLER INTERVIEWEDWHICH IS ABLE DELIVER ENGLISH LANGUAGE BROCHURES WITHIN TWO WEEK DEADLINE NEEDED TO ALLOW BROCHURES TO REACH LAGOS BY APR 2 AT BEST. COST OF 500 BROCHURES ESTIMATED TO BE BETWEEN \$800 AND \$1,000. OTHER FIRMS HAVE LOWER PRICES (\$300), BUT TIME FRAME OF FOUR WEEKS AT BEST MAKES THEM WHOLLY UNACCEPTABLE IN THIS INSTANCE. USIS KINSHASA PRINTING

THE FRENCH LANGUAGE VERSIONS. MILLER AND POST STRONGLY URGE THAT KINSHASA NOT BE USED AS CENTRAL PRINTING FACILITY FOR SUBSEQUENT PROMOTIONAL ACTIVITIES. PACE OF PRINTING SLOWED DRAMATICALLY SINCE 73/EARLY 74. UNLESS FOUR TO SIX WEEKS ARE AVAILABLE FOR PRINTING -MEANING THAT THE COPY BE OUT FROM COMMERCE AND RECEIVED HERE SIX TO EIGHT WEEKS BEFORE THE ARRIVAL OF THE MISSION (TO ENABLE POST TO USE THE BROCHURES FOR APPOINTMENT SCHEDULING), THERE ARE NO FISCAL ECONOMIES ACHIEVED FROM PRINTING IN KINSHASA AS FIGURES THIS MISSION DEMONSTRATE. MOREOVER. USIS LAGOS HAS VASTLY LARGER. MORE MECHANIZED PRINTING OPERATION AND CALIBRE OF COMMERCIAL NEWSLETTER AS WELL AS POST'S WILLING ASSISTANCE AND SUPPORT SUGGEST COMMERCE SHOULD CONSIDER USING LAGOS AS CENTRAL ENGLISH LANGUAGE PRINTING CENTER WHEN WORKING WITH SHORTER LEAD TIMES. PRINT RUN OF FRENCH VERSION TO BE 200, ENGLISH RUN TO BE 500 - LAGOS 200, LUSAKA 200, GABORONE 50. NAIROBI 50 - THE LATTER SHOULD EDDY'S PROPOSAL MATER-IALIZE. COMMERCE INSTRUCTED APO TO KINSHASA AND AIR POUCH TO OTHER POSTS SOONEST MISSION JACKETS IN CORRESPONDING NUMBERS TO EACH POST.

10. MISSION CONTROL OFFICER IS ECON/COMM OFFICER HUGH G. (GERRY) HAMILTON, JR. HAMILTON DEPARTING LAST DAY OF MISSION VISIT; FOR WEDNESDAY, GEORGE, RPT GEORGE HAMILTON WILL SERVE AS CONTROL OFFICER. IN VIEW OF TIME GAP BEFORE COMMERCE RECEIPT OF A-47 CONTROL OFFICER WILL HAVE COPIES OF A-47 AVAILABLE FOR MEMBERS AT MISSION BRIEFING.

11. MISSION KINSHASA BUDGET AS FOLLOWS: 2300 - RENTS AND UTILITIES SUITE 45Z X 3 DAYS \$270 BIC 50Z X 2 DAYS \$200 2100 - TRANSPORTATION FROM EMBASSY -- 2400 - PRINTING \$1000 2500 - OTHER SERVICES UNCLASSIFIED

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CONTACT PERSONNEL
BIC SECRETARY \$90
(3 DAYS X 8 HR X 3.65 HR)
TRANSLATORS \$300
(3 X \$60 X 2 DAYS)
2600 - MISC. \$200

12. POST NEEDS TO KNOW FRENCH LANGUAGE CAPABILITY OF MISSION MEMBERS. MILLER ONLY AWARE THAT FIEDLER, ROSE, BARRIS SPEAK FRENCH. WOULD COMMERCE PLEASE CHECK ON CAPABILITIES OF HEGEDUS, STARBUCK, EBLOVI, DECKERT, KULESHA, JORGENSON AND CARR.

13. MILLER JUST RECEIVED STATE 059823 AND APPRECIATES CAUTION RE TRAVEL LISBON AND SUGGESTIONS OF POSSIBLE ALTERNATIVES. MILLER WILL CABLE REVISED ARRIVAL SCHEDULE.

14. AMEMBASSY KINSHASA WILL CABLE OTHER TRADE MISSION POSTS RE-
GARDING METHOD AND DATE OF MISSION BROCHURE ARRIVALS AS SOON AS
AVAILABLE.
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